



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

June 14, 2018

Eric Swender
Mann Wireless, Ltd.
1072 Courier Place, Suite 301
Smyrna, TN 37167

Re: **RFQ # 1033795, 800 MHz Radio System in Criminal Justice Center**

Dear Mr. Swender:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1033795 for 800 MHz Radio System in Criminal Justice Center. This letter hereby notifies you of Metro's intent to award to Mann Wireless, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at scott.ghee@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at 615-880-2338 or at joeann.carr@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Award Justification for RFQ 1033795- 800 MHz Radio System in Criminal Justice Center

Solicitation Title & Number	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 1033795 - 800 MHz Radio System in Criminal Justice Center	28	7	35

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Nashville Communications, Inc.	\$146,800.00	\$0.00	28.00	0.00	28.00
Mann Wireless, Ltd	\$152,887.00	\$0.00	26.89	0.00	26.89

	Mann Wireless	Nashville Communications
Cost (35 points)	26.89	28
Qualifications and Experience (20 points)	20	15
Project Approach and Process (30 points)	25	20
Scheduling and Risk/Risk Mitigation (15 points)	12	15
Total	83.89	78

Mann Wireless, Ltd.

Strengths – Firm provided a detailed overview of their company and understanding on the project. Firm demonstrated their experience installing radio systems of similar size and complexity. Firm submitted experience of 5 projects of similar scope that contained project name, location, owner, address, phone number and description. Firm provided a detailed example of how the firm will approach this project to ensure it is completed in accordance with the scope of work. Firm provided a detailed plan illustrating the proposed system. Firm demonstrated in detail how they will achieve a -95 decibel (dB) signal level. Firm proposed the use of a backup battery to ensure personnel will have effective radio communications at all times. Firm attached a detail Gantt chart illustrating the project schedule. Firm listed assumptions that were being made in order to achieve the proposed schedule.

Weakness - Firm failed to describe how upgrades to their proposed system are uploaded/installed. Firm failed to describe how they will ensure that an audio score of 5 is achieved upon the first acceptance test. Firm failed to attach the warranty documentation for the proposed radio system. Firm failed to speak to any risk associated to the scope of work or project scheduled and their plan to mitigate that risk.

Nashville Communications Inc.

Strengths – Firm demonstrated their experience installing radio systems in buildings of similar size and complexity. Firm provided a detailed plan illustrating the proposed system. Firm attached a detail Gantt chart illustrating the project schedule. Firm listed assumptions that were being made in order to achieve the proposed schedule. Firm explained the risk associated with this project and their risk mitigation plan.

Weaknesses – Firm’s detailed overview and understanding of the project lacked specific detail. Firm failed to provide the contact name, address, phone number, email address, description, and list of major subcontractors on their projects listed of similar size. Firm’s project approach and process section lacked specific detail. Firm failed to describe their support process. Firm failed to describe how they will ensure that an audio score of 5 is achieved upon the first acceptance test.

PNP Compliance Results Form

Department Name: IT Services

RFP/ITB Number: 1033795

Procurement Name: 800 MHz Radio System in Criminal Justice Center

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Mann Wireless	Yes	Mann Wireless. is compliant with the requirements of the Procurement NonDiscrimination Program having engaged in good faith effort outreach to registered, certified MWBEs: CGI Electric WBE (Declined), John Curry Electric MBE (Declined) and Karen Proctor Electric MBE (Declined)

*Denotes Contractor with whom follow up was required

Date: 06/05/2018

Metro Buyer: Scott Ghee

BAO Rep: JoeAnn Carr

BAO SBE Assessment Sheet

BAO Specialist: Carr, JoeAnn
 Contract Specialist: Scott Ghee
 Date: 06/05/18

Department Name: IT Services
 RFP/ITB Number: 1033795

Project Name: 800 MHz Radio System in Criminal Justice Center

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Mann Wirless, LTD	152,887.00	0	none	0	No Proposed SBE/SDV participation

*For ITBs, only apparent low bidder will be listed.